

**Black Hawk College  
RFP 05-22 IT Audit  
Tuesday, November 2, 2021**

<b>Selection Criteria</b>	<b>CampusGuard LLC Chicago, IL</b>	<b>CliftonLarsonAllen LLP St Louis, MO</b>	<b>Collegis LLC Oak Brook, IL</b>	<b>ConvergeOne West Des Moines, IA</b>	<b>Plante &amp; Moran, PLLC Southfield, MI</b>	<b>Techguard Security O'Fallon, IL</b>	<b>Wipfli Sterling, IL</b>
<b>Received by 3pm deadline</b>	Yes	Yes	Yes	Yes	Yes	Yes	Yes
<b>Proposals submitted (1 orig/3 copies)Electronic flash drive</b>	No	Yes	Yes	Yes	Yes	Yes	4 copies but No flash drive
<b>Signed Execution of Proposal-"C" incl (2 orig)</b>	No	Yes	Yes	Yes	Yes	Yes	No
<b>Signed Vendor Cert-"D" incl (1 orig)</b>	No	Yes	Yes	Yes	Yes	Yes	No original, see pg 6 for dialog
<b>MBE Business Status-"E" incl (1 orig)</b>	No	Yes, but not MBE	Yes, but not MBE	Yes, but not MBE	Yes, but not MBE	Yes Women owned small business certified by Maryland DOT	No original, see pg 6 for dialog, NOT MBE
<b>Acknowledgement of Addendum</b>							
<b>BID PROPOSAL incl Fees</b>							
<b>General Controls Review</b>	\$14,900	\$14,000	\$12,100	\$16,200	\$30,000	\$25,050	\$12,500.000
<b>External Penetration Testing</b>		\$13,500		\$16,200			\$10,900.000
<b>Perimeter Penetration Testing</b>	\$19,680		\$6,700		\$9,500	\$19,870	\$4,300
<b>Social Engineering Campaign</b>		\$12,000	\$22,000	\$6,075		\$2,500	
<b>Email Phishing</b>	\$7,680	\$4,500			\$3,000		\$2,700
<b>Internal Security Scans</b>	\$9,600	\$5,000	\$2,600	\$11,390	\$8,000	\$3,775	\$4,900
<b>Optional: Phone/In-Person</b>	\$4,800	\$5,000			\$2,500	\$7,400	\$3,000
<b>Optional: Social Engineering Physical Penetration Exercise</b>							\$4,900
<b>Optional: Cybersecurity Awareness Training</b>							
<b>Optional: Wireless penetration testing</b>		\$6,000			\$7,500		
<b>Optional: Brute Force</b>						\$2,500	
<b>Optional: Remediation Support</b>	\$6,000						
<b>Bookstore</b>	\$3,600	\$5,000					\$5,400
<b>Educational Discounts</b>							
<b>Administrative fees</b>		\$3,475					
<b>Travel Expenditure</b>	Not included	\$4,500	Billed at actual cost	Billed separately	Included		\$650
<b>TOTAL</b>	<b>\$66,260</b>	<b>\$72,975</b>	<b>\$43,400</b>	<b>\$49,865</b>	<b>\$60,500</b>	<b>\$61,095</b>	<b>\$49,250</b>
<b>Est # of Days to complete</b>							
<b>Contract</b>							
	See notes on page 22	No remarks	If awarded contract, would like to negotiate terms	Proposed contract exceptions on pages 22 - 28	Proposed contract exceptions on pages 48 & 49	No exceptions to our T&C's	If awarded contract, would like to negotiate terms
<b>Legal Actions</b>							
	None	None pending at this time	None	Not addressed	None	None	Not addressed
<b>Qualifications</b>							
Company information including: 3 References,							
Total employees/number of workers & their experience							
Policy on fees for special projects out of scope, consulting							